

## Message Text

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21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 017894

R 201438Z MAR 75  
FM AMEMBASSY MOSCOW  
TO SECSTATE WASHDC 8370  
INFO USDOC WASHDC  
AMEMBASSY BELGRADE  
AMEMBASSY BUDAPEST  
AMEMBASSY BUCHAREST  
AMEMBASSY PRAGUE  
AMEMBASSY SOFIA  
AMEMBASSY VIENNA  
AMEMBASSY WARSAW

UNCLAS MOSCOW 3790

VIENNA FOR EWTC

E.O. 11652: NA  
TAGS: BEXP UR  
SUBJ: EASTWEST MARKETS REQUEST FOR TRADE OPPORTUNITY DATA

1. TELEX FROM KENNETH R. AMES, EUROPEAN EDITOR OF EAST-WEST MARKETS, A CHASE WORLD INFORMATION CORPORATION (CHASE MANHATTAN BANK) PUBLICATION, REQUESTS QTE DETAILS OF TENDERS PUT OUT BY FOREIGN TRADE ORGANIZATIONS IN YOUR AREA. MUCH OF THIS INFORMATION EVENTUALLY IS AVAILABLE AT THE DD OF CC . IN WASHINGTON. OUR OBJECT, HOWEVER, IS TO OBTAIN THIS INFORMATION WITH MINIMUM OF DELAY. WE WOULD THEREFORE BE MOST GRATEFUL IF YOU COULD TELEX US THE DETAILS (INCLUDING SPECIFICATIONS AND DATES) OF TENDERS AS THEY BECOME AVAILABLE. IF NECESSARY, A BRIEF CALL TO OUR NUMBER (TELEPHONE: VIENNA 52-93-89, TELEX 74863) AND WE WILL CALL YOU BACK. WE WOULD HOPE THAT SUCH ARRANGEMENT COULD BE MADE ON A LONG-TERM BASIS. END QUOTE

2. BECAUSE COMPLIANCE WITH THIS DEMAND WOULD FAVOR ONE FIRM OVER ALL OTHERS INTERESTED IN SOVIET TENDERS, FOLLOWING  
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REPLY HAS BEEN SENT TO AMES: QTE PHYSICAL IMPOSSIBILITY

FOR US TO PROVIDE INFORMATION YOU HAVE ASKED TO EACH  
INDIVIDUAL REQUESTOR SIMULTANEOUSLY HAS DICTATED THAT, IN  
FAIRNESS TO ALL, TENDER INFORMATION BE SENT TO SINGLE POINT  
FOR APPROPRIATE DISSEMINATION. THAT POINT IS, OF COURSE,  
U.S. DEPARTMENT OF COMMERCE. REGRET THIS MUST BE DIS-  
APPOINTING REPLY TO YOUR REQUEST. END QTE

3. THIS MESSAGE BEING REPEATED TO OTHER EE POSTS BECAUSE  
WORDING OF AMES TELEX SUGGESTS IT IS STANDARD INQUIRY  
PROBABLY SENT TO MULTIPLE ADDRESSEES.

4. CONSIDERING NOT ONLY PROVISIONS 10FAM946 BUT ALSO  
DOL 300 ANNUAL COST OF SUBSCRIPTION TO EASTWEST MARKETS,  
NEED TO AVOID GIVING ONE PUBLICATION COMPETITIVE ADVANTAGE  
OVER OTHERS AND DESIRABILITY OF AVOIDING IMPLIED USG  
ENDORSEMENT OF ONE AMERICAN BANK OVER ANOTHER, EMBASSY  
ASSUMES USDOC MAY ALREADY HAVE ENCOUNTERED NEED TO FEND  
OFF SIMILAR REQUESTS.  
STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MOSCOW03790  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750098-0697  
**From:** MOSCOW  
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**Line Count:** 80  
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**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** woolflhd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <20 JUN 2003 by JonesKG>; APPROVED <08 JAN 2004 by woolflhd>  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EASTWEST MARKETS REQUEST FOR TRADE OPPORTUNITY DATA  
**TAGS:** BEXP, UR  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006